



greenvi



2011 / 2012

annual report may 2011 to april 2012

for a greener, cleaner and healthier BVI

www.greenvi.org



our vision

A green, clean, healthy, and prosperous BVI, in which a balance is maintained between development and conservation of the natural environment.

our mission

As a local not-for-profit organisation is to demonstrate - through practical projects and education - the principles, and benefits, of sustainable living in the beautiful BVI.



WATER ENERGY WASTE



executive directors letter

This has been a busy, productive year for everyone at Green VI. As a not-for-profit, we focus on the themes of waste, water, energy and education. Among our many achievements along these themes, we are delighted to mark the first year of operation of our Glass Studio at Cane Garden Bay, where we demonstrate daily, that trash can indeed become treasure. UNESCO funding has been secured to train local participants in sustainability, while Green VI's voice is heard urging for the amendment of the existing legislation, which currently restricts the use of renewable energy on the Islands.

Many exciting projects are planned for Green VI for the year 2012 –2013. Of course, all our

efforts aspire to raise public awareness of the practicality, and ensuing benefits, of living in a sustainable way in the beautiful BVI.

Please read, and enjoy, Green VI's first, Annual Report. A sincere thank you to our sponsors and supporters who make our work possible. By working together to sustain current projects, and to develop others, we can help ensure a greener, cleaner and healthier BVI, for ourselves, and for future generations.

Charlotte McDevitt
Executive Director, Green VI

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year in review



green vi's glass studio

The Glass Studio is situated in Cane Garden Bay across the road from Myett's. Green VI has secured funding from thirty-four international and local sponsors. BVI apprentices are being trained on the job as glass blowers, small business administrators and environmental educators. A guest glass blower programme ensures the continuous development of new skills and ideas.



cisne, garret, lion and jake



why a glass studio?

Waste Management is a critical issue that needs to be addressed in the BVI to protect the health of visitors, residents, and the environment, to ensure sustainable development, promote eco-tourism and enhance capacity for adaptation to climate change.

glass & incineration

It is essential to the functioning and life span of the incinerators, and the health of workers, that glass be removed from the waste stream, as it will clog up the equipment. Melted glass has to be chipped from chamber walls, by hand, at least twice a year. During these periods, the incinerators are forced to shut down 10 days each time. Green VI's Glass Studio is just one small example of how this problematic glass "waste" can be turned into a useful product.



local products

Products are handmade in the BVI from recycled glass and are imprinted with a BVI stamp to highlight that they are made locally. In addition to selling products, glass blowing lessons are offered.

main fundraiser

Profits from the Glass Studio will support environmental and sustainability projects in the BVI such as a recycling programme, environmental and sustainability education, a healthy ocean campaign and clean energy projects.



trash to treasure

All activities at Green VI's Glass Studio are designed to highlight the concept of "waste" as a resource and to create local jobs.

Bottles are collected from Myet's and Stanley's in Cane Garden Bay and 200 lbs are recycled each week.



Barbara Bailey makes our bags from scrap material that would otherwise end up in the incinerator.



Adina Potter came up with the idea to use what we have and turn used boxes inside out instead of importing more cardboard.



Packaging for products is produced locally using old T-shirts and boxes.



education and awareness

In the first year of operation at Green VI's Glass Studio:

- 10 000 lb of glass was recycled
- Continuous glass blowing demonstrations allowed for on-going education and awareness.
- Over 30 000 visitors were welcomed, including visits from students from all BVI schools





Green VI was proud to make the Spring Regatta 2012 awards. As part of their environmental stewardship efforts, which included recycled glass awards, the Spring Regatta won a gold clean regatta award – a Caribbean first!

<http://sailorsforthesea.wordpress.com/2012/04/03/bvi-spring-regatta-gets-gold/>



awards were made for:

- BVI Watersports Centre
- BVI Kite Jam
- Tortola Ladies Club – “Woman of the Year”
- The BVI Boat Show
- Numerous Rotary awards
- Green Award for BVI Chamber of Commerce





sales & marketing

During the first year of operation, the charter boat industry has proved to be the best sales market

with sales to cruise ship passengers low. Best selling items were pendants, followed by small, solid pieces such as starfish, turtles and paperweights and tumblers. Higher end products that sold well included goblets, wave bowls and decanters.

Operational costs totalled \$239 849.70

Revenue generated totalled: \$164 285.03

During the first year of operation, costs were not met and the project required external funding. It is hoped to cover costs within the second year of operation and by the third year, reflect a profit that will be used to support other environmental projects. Deloitte sponsors financial audits annually.



media

hyper links

The project has appeared in numerous magazines and newspapers. Click on this link to access articles:

<https://www.dropbox.com/sh/8mvpbz3o3ikkusf1/uvB0NOoTCo>

JTV have kindly sponsored a video highlighting the project and some waste management issues in the BVI:

<https://www.facebook.com/photo.php?v=10150719105770874&set=vb.202830619747897&type=2&theater>

Spotlight interview:

<http://www.jtvlive.net/spotlight/spotlight-managing-solid-waste.html>

J TV Earthday 2011:

<http://www.jtvlive.net/special-reports/green-vi-celebrates-1-year-wants-aluminum-recycling-program.html>

Rick Moore generously donated his time to make this video:

<https://www.facebook.com/photo.php?v=10150773793775874>

<http://www.jtvlive.net/special-reports/green-vi-celebrates-1-year-wants-aluminum-recycling-program.html>



lessons learned

Green VI's Glass Studio, like many start ups, has experienced learning curves in terms of getting the correct systems and people into place, finding the correct price points, and making it work with limited resources.

next steps

- Creating a gallery and point of sale at the bottle house in Cane Garden Bay
- Convert studio equipment to run on old vegetable oil

THANK YOU

SPONSORS

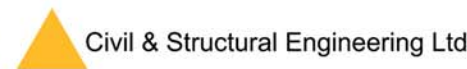


Rhymer Family
McDevitt Family
Aqualia Foundation
Faile Foundation



HARNEYS

Deloitte.



CADA Community Agency on Drugs & Addiction



EZ Shipping Limited



glass “waste” as aggregate

Work continues on utilising glass “waste” as an aggregate following on from our glass experiment on 23 February 2011. The aim was to identify whether it was possible, and viable, to crush and tumble large volumes of glass.

Green VI partnered with BVI Recycling Ltd. and Tortola Concrete Ltd. in the experiment. Approximately 20 cubic yards of bottles, stored at Courtney Tomlinson's BVI Recycling Sea Cows Bay site, was crushed using the Waste Management Department's crusher.

Once crushed, the volume of the glass was reduced to about 8 cubic yards that was then transported to Tortola Concrete, and dispensed into a concrete truck. The truck then tumbled the glass for 9 hours. This time could be drastically reduced if sand is initially added as an abrasive. This was not done as part of the experiment as we wanted to test if the glass would act as an abrasive against itself.

The result, a landscaping material that is now used at Green VI's Glass Studio garden in Cane Garden Bay. Watch the video of the process on www.greenvi.org

In continuing to use glass as an aggregate, the small amount of glass waste produced during the glass blowing process is collected in barrels and then tumbled in our onsite mixer. Glass is tumbled for approximately 3hrs and the result is a landscape aggregate used around the studio for pathways and drainage. Many visitors and school groups pick up the “sea glass” as a souvenir.

The next step in using glass waste is to work with local recyclers and private companies to bring in an industrial glass imploder to create valuable aggregate. In this way, glass “waste” becomes a viable on-island resource with numerous commercial applications such as fill and landscape material.

building capacity for sustainability in the BVI

Green VI has been awarded a UNESCO grant of US\$25 000 for a programme to empower 40 individuals in the BVI to become sustainability trainers and implementers. This project has been many years in the making and is based on partnerships between Green VI, Conservation and Fisheries Department and the H. Lavity Stoutt Community College.

Building on the Brundtland Commission's definition of "sustainability" – meeting today's needs without compromising the ability of future generations to meet their own needs - participants are being trained in the Natural Step Framework - a proven, scientifically-robust approach that helps organizations make strategic decisions to move toward sustainability.

www.naturalstep.org

Participants from government, local businesses and community groups are being taught the science of sustainability and how to link it to real BVI applications. The dialogue about the opportunities and challenges in building a sustainable future in the Territory will be expanded. Strategies on how to accelerate the shift toward sustainable solutions will be developed for schools, churches, government, tourism, business and institutions.

The Conservation and Fisheries Department will use these sectoral strategies for recommendations for policy and implementation. Webinars and workshops run from July 2012 through to December 2012.

Our Common Future, also known as the Brundtland Report, from the United Nations World Commission on Environment and Development (WCED), 1987.





earthday 2012

On the 21 April 2012, Green VI celebrated Earthday and the first anniversary of the Glass Studio. Green VI's new billboard was unveiled and games and activities were planned for the day. The event raised \$2 240.00 in total. Green VI would like to sincerely thank the following contributors for prizes for the day:

- | | | |
|-------------------------------|----------------------------|--------------------------|
| A Looking Glass | Fort Garden Center | Oasis Spa at Myett's |
| Anegada Reef Hotel | Fort Recovery Spa | Proudly African |
| Aragorn's Studio | Fresh Mango | Road Town Fast Ferry |
| Arawak | Golden Hind | Sandy Lyons |
| Bananakeet Café | Home Movie Sales & Rentals | Sensus Health Club Cane |
| Bobby's | Island Dish | Garden Bay Surfboard Co. |
| Blue Water Divers | Island Paints | Speedy's |
| Bolos | Island Roots | The Curry House |
| Brisani's | Island Services | The Last Resort |
| Cane Garden Bay Surfboard Co. | Jolly Rogers | UBS |
| Caribbean Mountain Coffee | La Dulce Vita | Village Cay Restaurant |
| Cyber Café | Myett's | Voyage Charters |
| Dolphin Discovery | Nibb's | Virgin Queen |
| | Nutmeg Designs | |



glass studio

April 21

Earth Day/Family Fun Day

Green VI Glass Studio and Myett's

From 12 noon till sunset
Cane Garden Bay

- Unveiling of Billboard • Glass Blowing Demonstrations • Sand Sculpture Competition
• Recycled Art • Raffle Drawings • Games • Great Prizes • Beach BBQ • Crab Race
• Live Entertainment with Michael Bean

for a Greener, Cleaner & Healthier BVI

Proceeds support recycling efforts in the BVI.

1 284 542 2266 | www.greenvi.org



chair-ity

Annie MacPhail from Nutmeg Designs, a sustainable furnishing store on Tortola, had an idea: host a charity event where artists, schools and families in the Territory would build chairs out of scrap materials found on island. The chairs would then be auctioned as a fundraiser for Green VI. Hence CHAIR-ity was born.



Thank You

to all the participants in the 1st Annual
CHAIR-ITY EXHIBIT & AUCTION
"Inspired seating made from all things recycled, reclaimed and repurposed."



Sponsors

Judges

Governor Boyd McCleary
Terry Benjamin
Traci O'Dea Viviana Jenik

Exhibitors

CONGRATULATIONS...

St. Mary's School
Gaby Fox/Zanti Dick-Read
Samantha Anderson
Kiefer Gray
Leo Forte
Jake and Tyler Forbes
Aya-Marie Hewlitt
Sayula Hirst
Di Renshaw
Jessica Liegeard
Nathaniel Paigen
Lenny and Page
Robert Jennings
Dawn Rosenberg

...ON RAISING
\$2,500 FOR 



1ST PLACE YOUTH
Tyler and Jake Forbes
Skate Bench: recycled
scrap wood and Gravity
longboard skateboard



1ST PLACE ADULT
Sayula Hirst
Washing Machine Drum
Ottoman with scrap wood
and fabric remnant

For info on next year's event: prettierplanet@gmail.com or phone 541-2663.



ban the PLASTIC BAG!

the choice is ours.

1 million PLASTIC BAGS are used worldwide every minute

Plastics take 1000 years to photodegrade - the plastic breaks down to smaller fragments which soak up toxins and contaminate soil, water and living organisms

In the BVI

Every square mile of ocean has about 46,000 pieces of plastic floating in it - the BVI has approximately 31,750 square miles of ocean

- 🔥 Plastic bags make up the highest percentage of litter found in the BVI
- 🔥 Plastic bags contribute to blocking of drains and increase risk of flooding
- 🔥 Plastic bags kill marine life through strangulation and ingestion



ban the plastic bag

Worldhouse Caribbean has initiated efforts to bring local supermarkets around the table make the BVI the first country in the world to voluntarily ban the plastic bag. Supermarkets have joined forces to finalise a date when bags will either not be available or a fee will be charged for each bag used. Green VI is assisting with education and awareness activities.



Ogier have sponsored green reusable shopping bags that are being used as a fundraising tool for Green VI and are available for sale at the Glass Studio in Cane Garden Bay. The Chico Bags are strong and can hold 45lb. According to William Baxter, Marketing Manager of Ogier: "as one of the initial sponsors of the Glass Studio, we are delighted to continue our support for Green VI - the bags will help raise awareness and also provide Green VI with another income stream to re-invest in future environmental projects".



for a Greener, Cleaner & Healthier BVI
www.greenvi.org

presentations

Charlotte McDevitt, Green VI's Executive Director is requested to speak to many groups on environmental issues in the BVI such as:

- BVI Rotary Groups including Roteract and Interact
- BVI Tourist Board
- Tortola Ladies Club
- Numerous school groups
- * JTV | CBN | ZBVI



Cisne raising awareness



Recycling point at BVI charter Yacht Show



Cedar School reduces waste by 85%



Parade for the Planet

events

Green VI has participated in many events and Green VI's apprentice, Cisne Benjamin, has been at many of these demonstrating lampwork and raising awareness on the importance of the 3R's - Reduce, Reuse and Recycle. Green VI has assisted many of the event organisers in implementing the 3R's at their events, encouraging them to:

- use reusable cutlery and crockery where possible
- choose biodegradable products over polystyrene
- have collection points for aluminium and glass
- have green rangers to educate event participants
- have water filling stations and not use single use plastic water bottles
- minimise print materials

Other events Green VI participated in include:

- Farmers Week
- Parade for the Planet
- Black History Event
- National Parks Trust events including the Flower Show
- BVI Chamber of Commerce Expo
- Charter Yacht Society Boat Event
- International Labour Organisation event

mentoring

Charlotte McDevitt has mentored a group of Grade 5 children for the past two years. This year she worked with the “Future of Fossil Fuels” group. The children did a great job in preparing educational materials around their theme. See some of their work: www.greenvi.com

consultation

Charlotte McDevitt has participated and provided input into the following in the following projects and processes:

- Climate Change Paper (Conservation & Fisheries)
- Coral Assembly, Improving Regional Reef Management (The Nature Conservancy and NOAA Coral Reef Conservation Programme)
- Greening the economy (Governor's Office)

tours

Green VI has facilitated numerous BVI Waste Tours where groups are exposed to waste management on Tortola. The tour begins at Sea Cows Bay, at Floyd Stoutt's scrap metal site.

We then move onto BVI Recycling Ltd glass recycling site. This is followed by a trip to Pockwood Pond where Waste Management Officials give us a guided tour around the incinerator. Finally, we end up at Green VI's glass Studio where we watch “trash” become treasure.





8:30 am
sat 24th Sept

350 global event
H Lavity Stoult Community College atrium and field
Fun, educational and interactive experience making a large 350
using humans and bicycles and BSAFE bike riding activities

Event organisers include:
Caribbean Youth Environmental Network BVI (CYEN-BVI), Ladies of S.A.S.S. Green VI, H. Lavity Stoult Community College,
Bicycle Safety Awareness For Everyone (BSAFE) and Alternative Energy Systems (AES)



clean energy campaign

350 refers to the number of carbon parts per million which scientists agree is a tolerable ratio of carbon in the atmosphere – we are currently at 391! Believe it or not, climate change is occurring and the BVI is not exempt. It is evidenced here by the increased severity and frequency of hurricanes, the rising sea levels, beach erosion and coral bleaching. For more information on the science of climate change go to:

www.350.org

HARNEYS

In April 2011, Green VI created an online petition to encourage the Government of the BVI to adopt clean, renewable energy. To date over 800 hard copy signatures have been collected and over 600 hundred online signatures.

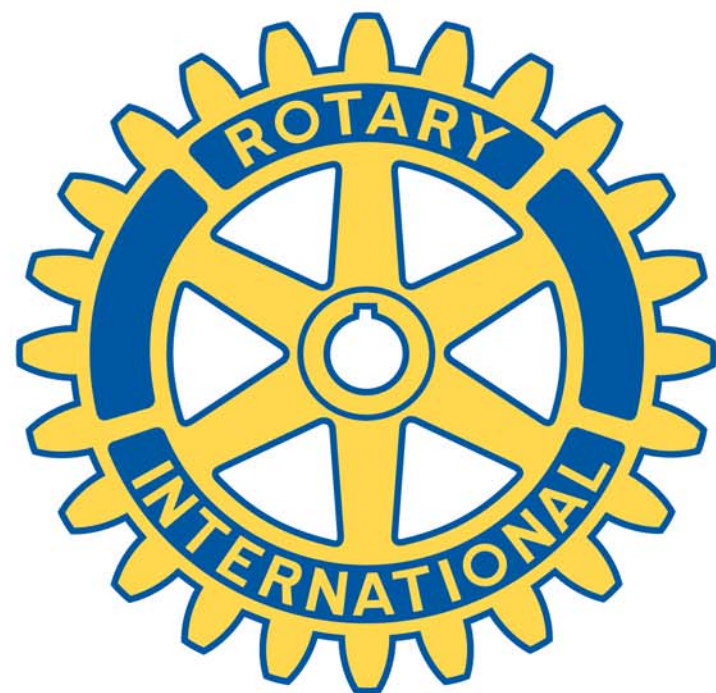
Harneys (working pro bono), drafted subsidiary regulations that were officially handed over to Government on in February 2012 during the Climate Change workshops - making it potentially possible to amend the current restrictive legislation within a few weeks.

Government, private business and educational institutions all support clean energy and are making moves toward clean energy in the BVI.

You can add your voice now to encourage clean renewable energy in the BVI by signing our petition: <http://www.thepetitionsite.com/2/clean-renewable-energy-for-the-british-virgin-islands/>

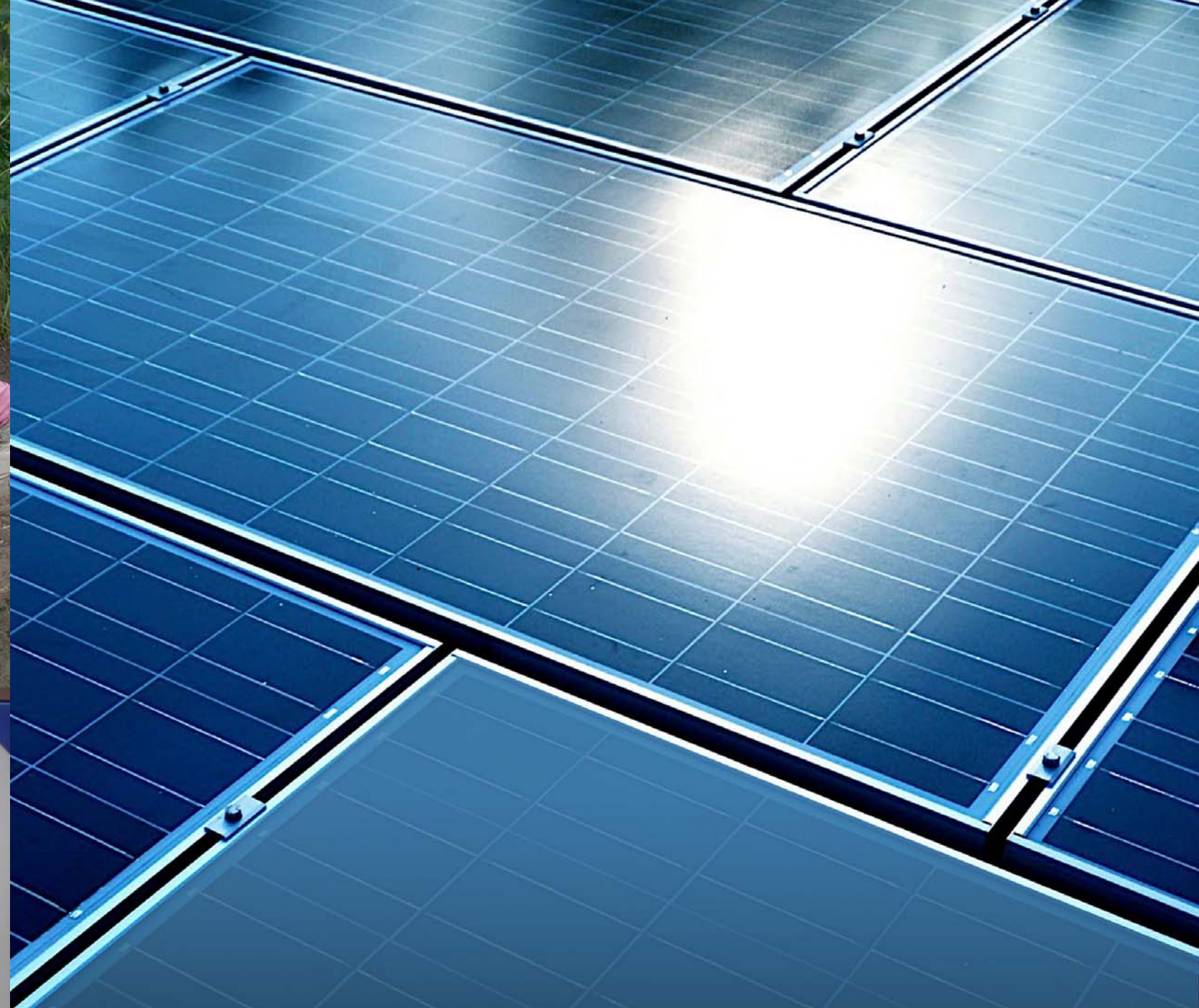
Petition comments include:

- "No more Natures Little Secret if nature is destroyed. Understand WHY people come there and preserve the beauty...learn from industrialized nations what they have ruined!
- One of the best situated places in the world for renewable energy
- As regular visitors to these beautiful islands we would love to see as much done as possible to preserve the natural beauty of the BVI."
- Green Energy Is Da Way To Go!!!!
- BVI is the perfect place to demonstrate to the world, the power and cleanliness of solar energy. Live long BVI



Special Thanks

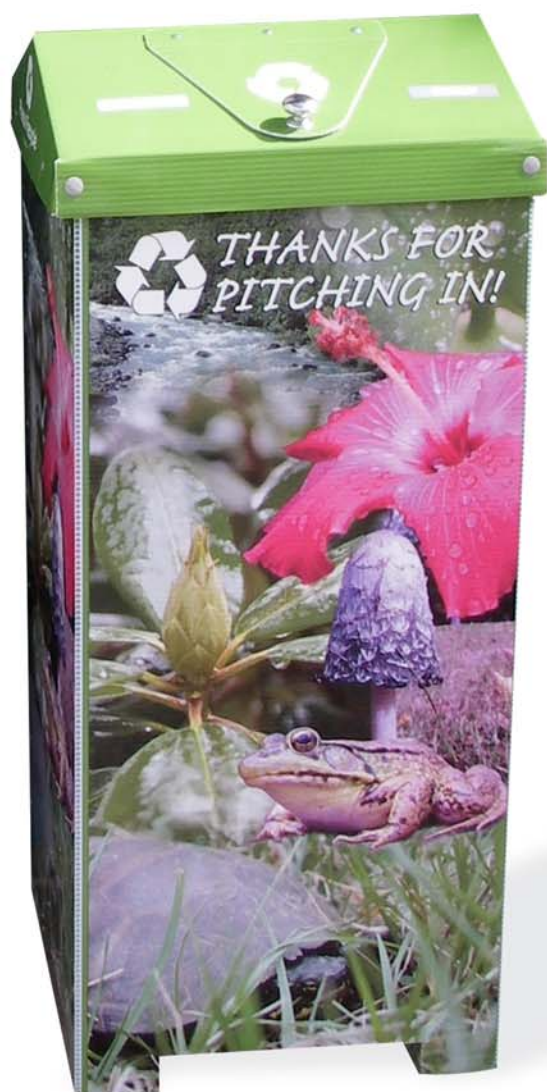
To the Sunrise Rotary who have been there to support Green VI from the beginning and who have acknowledged our work by presenting Charlotte McDevitt with the Paul Harris Fellow award.



next projects & sponsorship opportunities

Green VI hopes to facilitate the following projects (subject to funding) for the 2012/2013 financial year. The projects are based around the themes of waste, energy, water, and education. Should you wish to sponsor a specific project or make a general donation to Green VI that we would direct as necessary, please email us at greenviorg@gmail.com or Charlotte McDevitt at mcdevittcharlotte@gmail.com.

No donation is too large or too small. We hope to have a new website soon that will make donating online easy. In addition, it will include an online shopping cart for goods from our Glass Studio.



waste: recycling

Recycling is complex to implement in the BVI mainly due to our remoteness from viable recycling markets. The cost of shipping recyclable materials off island outweighs the financial value of the recyclables themselves. However, working in partnerships, and with new recycling markets opening up in Puerto Rico, we are confident that recycling can become a reality for the BVI.



Green VI aim to partner with the BVI Government, local recyclers, private businesses, the USVI and the UK Governments, to develop a viable recycling system and a comprehensive resource management plan. We aim to facilitate glass and aluminium recycling systems initially, in addition to composting training.

Funding requirements

- Resource Management Plan for the BVI: \$75 000.00
- Glass recycling: \$150 000.00
- Aluminium recycling: \$125 000.00
- Metal crusher repair: \$55 000.00
- Composting internship training: \$30 000.00



energy: biofuel

Vegetable oil “waste” currently poses numerous problems in the BVI in terms of waste management and water quality. Used oil that is not poured down drains, is taken to Pockwood Pond to be burned.



Green VI hope to use this valuable resource to fuel our Glass Studio in Cane Garden Bay. It will be a phased approach beginning with the conversion of the glory hole and will reduce current fuel costs by 50%.

Funding requirements

- Converting glory hole to biofuel: \$ 50 000.00

energy: Solar pilots

Green VI aim to demonstrate the benefits of clean energy technologies.

Funding requirements

- an off the grid air-conditioning unit for their new gallery in Cane Garden Bay: \$ 5 000
- Solar pilot projects at YEP and schools in the BVI (tbd)





healthy ocean campaign

Green VI wish to launch a healthy ocean campaign urging Government to:

- Ban Tributyltin (TBT) in the BVI as it is causing the masculinization of conchs
- Implement a Watershed Management project in Cane Garden Bay
- Pilot building good roads and drainage systems (using glass aggregate where possible) to avoid sedimentation
- Strengthen erosion control management and enforcement
- Better sewage management
- Promote coral reef replanting
- Support marine regeneration projects
- Improve awareness and enforcement around anchor damage



education and awareness



Green VI aim to continue to educate and raise awareness on sustainability issues in the BVI:

Funding requirements

- Develop a website with online shopping cart: \$ 3 000.00
- Develop an improved point of sale: \$ 5 000.00
- Solar shade and seating for Glass Studio: tbd
- Train another apprentice at our Glass Studio: \$25 000.00
- Continue with sustainability training for the BVI: tbd
- Develop and implement sustainability programs for the youth: tbd
- Continue with existing education and awareness programs: tbd

meet the team



Jake Barron

Jake is from Vermont, USA and has 24 years' experience working with glass. During his varied career, he has built, managed and maintained several glass studios. Jake's knowledge is evident in his ability to design and create a wide selection of glass art. He imparts his excellent practical skills through the education and training of others in the techniques of glass blowing. Jake also enjoys demonstrating glass blowing to the many visitors to our GREEN VI Glass Studio.



Daryl "Lion" McClean

Daryl grew up on Tortola, in an area known as Round Hill, situated above Cane Garden Bay. He fondly remembers how, when he was a young boy, his family practiced sustainability, by living off the land, growing crops and rearing animals. Now, as an adult, he wishes to do what he can to encourage others to think, and act, in more eco-friendly ways and thus protect the Islands. Daryl particularly appreciates the idea of re-using what we already have – rather than discarding it - to create something useful.

As well as his work as an apprentice glass blower, he is also a beekeeper. Working with glass, Daryl says, connects him with his bees, as, "We work together toward a common goal - and the golden, molten glass is the same consistency as honey".



Cisne Benjamin

Cisne is from Greenland, Tortola and currently is the only woman on the team. The concept of "trash to treasure" is her inspiration to create the smaller, glass objects, where the beauty is in the detail. Cisne has remarked that this delicate work reminds her of her other work, as a mother of four children - both need time and patience! Cisne is a sociable person, who enjoys meeting, and chatting to, many different people. She is enthusiastic about being creative, while simultaneously making effective use of existing resources.



board



Charlotte McDevitt

Green VI's Executive Director, previously worked for the Waste Management Department for the City of Cape Town in South Africa. During her time there, her main focus was how to reduce litter and illegal dumping and waste going to landfill. Charlotte's Masters in Industrial Administration was based on an exploration of waste to guide waste reduction and resource management in the BVI.



Abigail O'Neal

brings with her, experience in sailing and the dive trade, both key markets for BVI tourism, in addition to sound knowledge of the BVI product and leadership skills gained through a variety of industry related voluntary projects. Abby has set up Green Technology Corporation which aims to be a pioneer in green technology in the BVI.



Kareem Rhymer

established Myett's, in 1992 with his wife Valerie, & brother, Sandman, on the beach in beautiful Cane Garden Bay, Tortola, British Virgin Islands. Kareem has a passion for conserving the environment of the BVI. He would like future generations to experience the beauty of the islands - as he did as a child growing up in these idyllic settings.



Steve Fox

is Managing Director for OBMI International's BVI office. He is a Leadership in Energy and Environmental Design (LEED) accredited design professional, a Green Globe auditor and specialises in green design.



financials
(provisional)

Green VI
Balance Sheet Standard
As of April 30, 2012

09/28/12

Apr 30, '12

ASSETS

Current Assets

Checking/Savings

Total Cash on Hand 619.89

ScotiaBank Checking 6 174.53

Total Checking/Savings 6 794.42

Accounts Receivable

Accounts Receivable 19 287.19

Total Accounts Receivable 19 287.19

Other Current Assets

Cisne Benjamin Loan 4 684.00

Customs Duty refundable 3 639.96

Credit Card Payable to TWCC 10 010.49

Inventory Asset 12 608.54

Total Other Current Assets 30 942.99

Total Current Assets 57 024.60

Fixed Assets

Buildings original cost

Building-accumulated dep. -6 711.76

Buildings original cost - Other 67 117.58

Total Buildings original cost 60 405.82

Equipment

Original Cost

Equipment- acc. dep. -5 662.93

Original Cost - Other 22 651.73

Total Original Cost 16 988.80

Total Equipment 16 988.80

Total Fixed Assets 77 394.62

TOTAL ASSETS 134 419.22

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

Charlotte McDevitt Loan Account 25 991.14

Total Other Current Liabilities 25 991.14

Total Current Liabilities 25 991.14

Total Liabilities 25 991.14

Equity

Opening Balance Equity 1 582.68

Retained Earnings 74 626.08

Net Income 32 219.32

Total Equity 108 428.08

TOTAL LIABILITIES & EQUITY 134 419.22

Green VI
Profit and Loss Standard
May 2011 through April 2012

	<u>May '11 - Apr '12</u>
Ordinary Income/Expense	
Income	
Environmental Education Project	
Donation - EE	<u>0.00</u>
Total Environmental Education Project	0.00
Donations Received	107 783.99
Glass Studio	
Depreciation	-12 374.69
Customs	-80.09
Repair & Maintenance	-409.95
Rent or Lease	-12 509.90
Utilities	-9 072.95
Training	-89 523.15
Shipping & Postage	-1 343.91
Events Fee	-247.50
Refreshments - Glass studio	-878.18
A. Sales	164 285.03
Equipment & Supplies	-30 202.44
Payroll	-5 896.05
Propane	-24 588.67
Transportation	<u>-3 227.89</u>
Total Glass Studio	<u>-26 070.34</u>
Total Income	81 713.65
Gross Profit	81 713.65
Expense	
Miscellaneous	497.97
Conferences	108.90
Wharfage	185.05
Interest paid	15.00
Social Security	7 108.61
Advertising	486.65
Bank Charges	1 412.64
Company Fees	3 648.85
Legal & Professional Fees	1 554.90
Office Expenses	3 304.00
Payroll - Management	22 560.00
Stationery & Printing	849.76
Subscriptions	273.00
Supplies	2 540.81
Telecom & Internet	4 483.18
Travel	<u>465.01</u>
Total Expense	<u>49 494.33</u>
Net Ordinary Income	<u>32 219.32</u>
Net Income	<u>32 219.32</u>

